

THE UNDENIABLE LEADER RESOURCE LIBRARY
RESOURCE 2 OF 3

THE HUMAN- OPTIMIZED BUSINESS FRAMEWORK

How to eliminate Workslop, free your highest-value hours, and become the leader no AI can replace.

RYAN HANLEY

FINDING PEAK

THE GAP THAT WILL DEFINE YOUR CAREER

In 2025, researchers mapped something every leader needs to see. They charted two things side by side: what AI is theoretically capable of doing right now, and what AI is actually being used for. The gap is enormous.

That gap is not a technology problem. Technology is ready. It is a leadership problem.

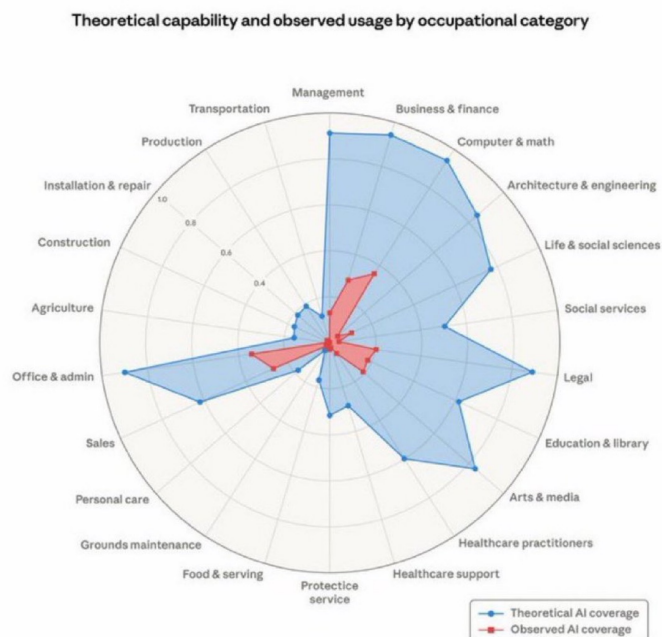


Figure 2: Theoretical capability and observed exposure by occupational category
This figure shows the share of job tasks that LLMs could theoretically perform (blue area) and our own job coverage measure derived from usage data (red area).

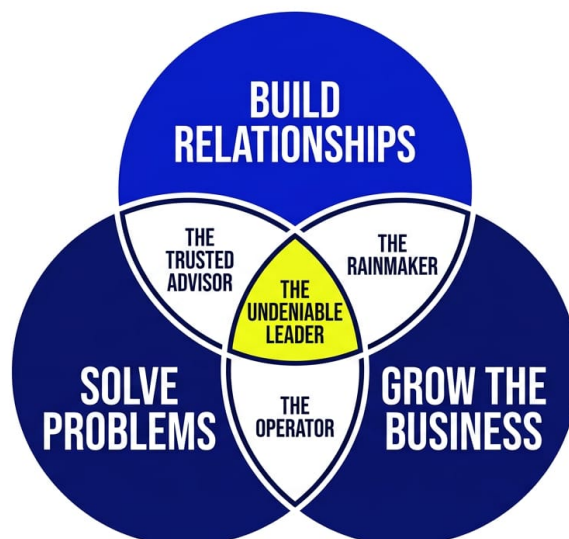
BCG found only 13% of employees have AI deeply integrated into daily workflows. 87% of organizations are sitting on an untapped productivity multiplier their competitors could activate tomorrow. The window for first-mover advantage is open. It will not stay open forever.

THE PROBLEM HAS A NAME: WORKSLOP

Workslop is any transactional, low-leverage activity that consumes a human's time and energy without producing outcomes that compound. Responding to routine emails. Formatting reports. Scheduling meetings. Summarizing documents.

The average knowledge worker spends 60-70% of their time on Workslop. That is not a personal failing. It is a structural problem. AI just made it solvable.

*"AI handles everything that can be systematized.
Humans do everything that cannot."*



AI eliminates Workslop. Humans own everything above.

ryanhanley.com

THE THREE HUMAN ACTIVITIES

01 BUILD RELATIONSHIPS

The Compounding Asset

Trust, loyalty, influence, reputation — none of it can be automated. The brain releases oxytocin during genuine human connection. AI cannot replicate this biological bond.

WHAT AI HANDLES: Scheduling, research, drafting outreach, CRM.

COMPOUNDING EFFECT: Every relationship generates referrals and resilience that cannot be bought.

02 SOLVE PROBLEMS

The Judgment Premium

HBS research: AI boosts performance 25% on standard tasks, but hurts performance on novel problems when over-relied upon. AI excels at pattern-matching but cannot replicate judgment under pressure.

WHAT AI HANDLES: Data gathering, scenario modeling, research synthesis.

COMPOUNDING EFFECT: High-stakes decisions build a track record no one can take from you.

03 GROW THE BUSINESS

The Human Multiplier

Industries embracing AI see 4.8x faster labor productivity and 3x higher revenue per employee. The winners freed humans for growth AI cannot execute.

WHAT AI HANDLES: Content distribution, analytics, competitive intel.

COMPOUNDING EFFECT: Thought leadership built on genuine expertise attracts opportunities no outbound effort can manufacture.

THE ORIGIN OF THIS FRAMEWORK

Built at Rogue Risk (2019–2022), not in a think tank. The core principle: use technology to eliminate every transactional interaction, then reinvest that freed capacity into relationships and problem-solving.

"In April 2022, SIAA acquired Rogue Risk — specifically citing its proprietary Human-Optimized digital customer experience as the acquisition rationale."

Three years later, McKinsey, Stanford, and Deloitte published research validating the same framework. Ryan was building it while they were still theorizing.

YOUR HUMAN-OPTIMIZED AUDIT

THE UNDENIABLE LEADER RESOURCE LIBRARY

Resource 1: The Exposure Protocol — Stop Hiding 7-Day Challenge

Resource 2: The Human-Optimized Business Framework ← YOU ARE HERE

Resource 3: The Undeniable Leader Self-Assessment

link.ryanhanley.com/subscribe